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| <i>Title:</i> | NEW ADB BUSINESS OPPORTUNITIES, PROPOSED PROJECT PREPARATORY TECHNICAL ASSISTANCE (PPTA) PROJECTS JULY 2006 |
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This report alerts U.S. firms to **US\$ 6.35 million** in new, potential procurement of consulting services under the Asian Development Bank's (ADB) technical assistance (TA) grant programs which are expected to lead to a loan. Opportunities are reported for Afghanistan, Cambodia, China, Fiji Islands, Nepal and the Philippines. For 2005, U.S. firms, including many small consulting firms, succeeded in winning US\$46.26 million ADB-funded national technical assistance contracts out of a total ADB-financed consulting budget of US\$410.03 million.

The ADB selects a consultant for a TA project based on its prior Expression of Interest (EOI). An EOI can be transmitted on-line through the ADB's website (www.adb.org); afterward it will be acknowledged automatically. Firms may opt to send a hardcopy follow-up EOI addressed to Mr. Robert J. Robertson, Director, Consulting Services Division, with a copy to the ADB Project Officer. The EOI should relate a firm's experience and expertise to the ADB project. It is important for a U.S. firm to emphasize its similar project experience in the country, or in a similar geographic area, rather than present a general profile of its consulting activities. A separate EOI should be submitted for each project. The project name indicated in the EOI should exactly match that listed in the ADB Business Opportunities publication to avoid confusion.

To be considered for employment, consulting firms must register on the ADB's DACON (Data on Consulting Firms) system, or for individual consultants, on the DICON (Data on Individual Consultants) system. Otherwise, their EOIs will not be accepted. DACON and DICON registration can be done on-line at www.adb.org/consulting.

ADB's DACON (<http://www.adb.org/Consulting/dacon.asp>) is a database of firms and other organizations from the ADB's member countries that are qualified to provide consulting services for ADB projects. The DACON contains information on the experience and capacity of the firms and organizations. ADB requires firms or organizations to register on the DACON so that the ADB can consider them for short-listing for a technical assistance project. The term "firm or organization" covers all sources of consultants, such as consulting firms, government agencies, public sector organizations, national and international institutions and non-government organizations (NGOs).

The DICON (<http://www.adb.org/Consulting/dicon.asp>) system contains the names of persons who are citizens of ADB's member countries; are at the forefront of their respective fields; and may be practicing consultants or employees, whose organizations are prepared to release them for short periods to serve ADB; or retired persons with special experience who are still active.

Firms may also send a notification copy of their EOIs to the U.S. mailing address for the U.S. Commercial Service Liaison Office to the ADB, Attention: Cecile Santos, Senior Commercial Specialist, PSC 500 Box 33, FPO AP 96515-1000, or to the same office at its international mailing address: 25th Floor Ayala Life-FGU Center, 6811 Ayala Avenue, Makati City, Metro Manila, Philippines 1226; Phone: (63-2) 887-1345; Fax: (63-2) 887-1164; E-mail: manila.adb.office.box@mail.doc.gov. Information about these projects are likewise available on our website at <http://www.buyusa.gov/adb>. This office works closely with the Office of the U.S. Executive Director to the ADB to increase American awareness of, and participation in, the ADB's activities.

The projects listed in this report are now being actively processed by the ADB. For more information on these projects, the name of the ADB project officer is indicated in the project brief. The U.S Commercial Service Liaison Office to the ADB is ready to provide assistance to U.S. firms upon request.

The following technical assistance projects are reprinted with permission from the Asian Development Bank, from the ADB website at <http://www.adb.org> and appeared for the first time in June 2006. For more information on development in Asia and the Pacific, see <<http://www.adb.org>>.

**PROJECT PREPARATORY TECHNICAL ASSISTANCE (PPTA) PROJECTS
JULY 2006**

A. AFGHANISTAN

Project Name : **Road Rehabilitation and Capacity Building Cluster**
Project No. : AFG 37326-01
Executing Agency : Ministry of Public Works
Contact: Dr. Wali M. Rasooli, Deputy Minister
Address: 1st Macrorayan, Abdul Haq Square
Kabul, Afghanistan
Tel. No.: (93) 230-0377

Ministry of Transport
Contact: Mr. Raz Muhammad Alami
Address: Kabul Airport Road beside Radio Afghanistan
Kabul
Tel. No.: (0093-0)2021-01032

TA Amount : US\$ 2,700,000.00
Sector/Subsector : Transport & Communications /Roads & Highways

Objectives and Scope:

The objective of the technical assistance (TA) is (i) to prepare a high priority road improvement project for ADB's follow-on investment that will support the priority road improvement programs set-out by the road master plan; and (ii) to strengthen the capacity of MPW and MOT for project management and procurement and regulation of road transport services. Consequently, the TA will have 3 components: (i) the project preparation component that will prepare a road rehabilitation project with the established viability from engineering, economic, social, and environmental perspective; (ii) MPW capacity building component that will establish a project management and procurement unit in MPW, develop project management and procurement manuals including handbooks for land acquisition and resettlement and environment impact assessment for road sector projects, and develop and implement human resources development programs and training courses; and (iii) MOT capacity building component that will strengthen the capacity of MOT to carry out its regulatory functions for road transport services, particularly for operator licensing; refusal, suspension, and revocations of licenses; license fees; appeal procedures; planning of routes and terminals; control of terminals; monitoring of services; reporting of offences; enforcement of license regulations; penalty provisions; and the system to monitor the payments of fines.

Consulting Services: Three separate teams of international consultants will be engaged through firms for project preparation component, MPW capacity building component and MOT capacity building component using the simplified technical proposal procedures based on the quality and cost-based selection method and in accordance with ADB's Guidelines on the Use of Consultants. The project preparation component will require 35 person-months of international and 43 person-months of domestic consulting services;

the MPW capacity building component 28 person-months of international and 28 person-months of domestic consulting services; and the MOT capacity building component 20 person-months of international and 24 person-months of domestic consulting services. Domestic consultants will be engaged separately after mobilization of international teams in accordance with ADB's Guidelines on the Use of Consultants.

Environmental Assessment: To be determined.

Project Processing Stage: Fact-finding Mission completed: 10 May 2006.

Recruitment of Consultants: Recruitment of consultants is expected to take place in October 2006.

Project Officer : Dong-Soo Pyo
Transport and Communications Division
South Asia Department
Tel.: (63-2) 632-6817
Email: dspyo@adb.org

**In-country U.S. Embassy
Commercial Officer** : c/o American Embassy, Kabul
Douglas P. Climan, Economic Officer
Tel.: (93) 070-108-364
Email: ClimanDP@state.gov

B. CAMBODIA

Project Name : **Water Resources Management (Sector) Project**
Project No. : CAM 38558-01
Executing Agency : Ministry of Water Resources and Meteorology
Contact: Pich Veasna, Director
Planning & International Cooperation
Address: 47 Norodom Boulevard, Daun Penh, Phnom Penh
Cambodia
Tel. No.: (855-23) 219-070; Fax. No.: (855-23) 219-070
E-mail : veasnap@online.com.kh
TA Amount : US\$ 1,300,000.00
Sector/Sub-sector : Agriculture & Natural Resources /
Water Resources Management

Objectives and Scope:

The goal of the project is to support the Government's effort to reduce poverty in selected rural areas through enhanced agricultural production and diversification, and to promote sound management of natural resources and the environment by line agencies in partnership with civil society. The purpose of the technical assistance (TA) is twofold: to strengthen the Government's capacity to manage its water resources in a sustainable,

participatory, and transparent way, focusing on improving irrigation management in the Tonle Sap Basin; and to advance the establishment of the Tonle Sap Basin Organization and its sub-national structures, mainly in Pursat Province.

Consulting Services: Part A of the TA requires 12 person-months (pm) of international and 12 pm of domestic consulting services to be recruited individually with expertise in water resource policy, benefit monitoring and evaluation, financial and institutional management and data management. An international consulting firm in association with domestic consultants will be engaged to implement Part B, which requires a total of 43 pm of consulting services: 19 pm international and 24 domestic. Expertise is required in the fields of irrigation engineering, agricultural economics, hydrology, agronomy, soils, agricultural extension, sociology, farmer organization and irrigation management transfer, environment, poverty reduction, resettlement, and geographical information systems. Part C of the TA will require an international consultant engaged as team leader, with expertise in river basin management, for 5 pm intermittent input, and 2 domestic consultants, with expertise in water resources management and institutional development, engaged for a total of 16 pm, all recruited on an individual basis.

Environmental Assessment: To be determined.

Project Processing Stage: Fact-finding Mission completed: 5 May 2006.

Recruitment of Consultants: Recruitment of individual consultants expected to take place in August 2006, and the firm in September 2006.

Project Officer : Christopher Wensley
Agriculture, Environment & Natural Resources Division
Southeast Asia Department
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In-country U.S. Embassy
Commercial Officer : U.S. Embassy, Phnom Penh
Donald Coleman, Commercial Officer
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C. CHINA

C.1: Project Name : **Railway Development Project II**
Project No. : PRC 35354-01
Executing Agency : Ministry of Railways
Contact: Mr. Liu Jinfun, Acting Director General, FCTIC
Address: No. 10 Fuxing Road, Beijing 100844
Tel. No.: (86-10) 5184-8416

Fax. No.: (86-10) 5184-1845
TA Amount : US\$ 500,000.00
Sector/Sub-sector : Transport & Communications /Railways

Objectives and Scope:

To proposed technical assistance (TA) will assist the Government to review and strengthen the feasibility study, the environmental impact assessment, and the resettlement plan of Lanzhou-Chongqing Railway to satisfy the requirement for ADB financing of the proposed Project. The scope will cover 1000 km class I railway between Lanzhou to Chongqing. This will include; railway engineering including alignment review, intermodal traffic analysis, economic, financial and socioeconomic analysis including poverty reduction impact, review of resettlement arrangements and the environmental impact assessment. Local survey for the resettlement and socioeconomic sampling will also be undertaken.

Consulting Services: Consulting Services yet to be determined.

Environmental Assessment: To be determined.

Project Processing Stage: Beginning of Fact-finding Mission: July 2006.

Recruitment of Consultants: Requirements for consulting services to be completed during Fact-finding Mission.

Project Officer : Manmohan Parkash
Transport Division
East Asia Department
Tel.: (63-2) 632-6364
Email: mparkash@adb.org

**In-country U.S. Embassy
Commercial Officer :**

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Barry Friedman, Deputy Assistant Secretary
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U.S. Commercial Service Shenyang
Soching Tsai, Principal Commercial Officer
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Fax: (86-24) 2322-2206
Email: Soching.Tsai@mail.doc.gov

C.2: Project Name : **Gansu Baiyin Urban Development**
Project No. : PRC 40051-01
Executing Agency : Baiyin Municipal Government
Contact: Mr. Zhou Jianhua, Deputy Director, PMO
Address: Baiyin Development & Reform Commission
Municipal Government Building
Baiyin City, Gansu Province
Tel. No.: (86-943) 822-3763; Fax. No.: (86-943) 822-6056
E-mail: gsbyzhjh@126.com
TA Amount : US\$ 500,000.00
Sector/Sub-sector : Water Supply, Sanitation & Waste Management /Integrated

Objectives and Scope:

The Project aims to help Baiyin City improve the living standards of its people and strengthen the economic potential of the city by providing the municipal services and urban infrastructures that will meet the current needs and put in place necessary condition for future development.

Consulting Services: 10 person months of international and 24 person months of national consultants. All consultants will be recruited in accordance with the ADB's Guidelines on the Use of Consultants.

Environmental Assessment: To be determined.

Project Processing Stage: Fact-finding Mission completed: 12 June 2006.

Recruitment of Consultants: Recruitment of consultants expected to take place on October 2006.

Project Officer : Fei Yue
Social Sectors Division

East Asia Department
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**In-country U.S. Embassy
Commercial Officer :**

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D. FIJI ISLANDS

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|--------------------------|---|---|
| Project Name | : | Preparing the Economic and Public Sector Reform Program |
| Project No. | : | FIJ 40127-01 |
| Executing Agency | : | Reserve Bank of Fiji Ministry of Finance and National Planning |
| TA Amount | : | US\$ 150,000.00 |
| Sector/Sub-sector | : | Law, Economic Management & Public Policy / Economic Management |

Objectives and Scope:

The overall objective of the small scale technical assistance (SSTA) would be to prepare an Economic Restructuring Program that would aim to accelerate inclusive growth by enabling effective implementation of the Government's development plans, given in a cascading order of implementation responsibility in the National Development Strategy, Public Sector Investment Program, Fiscal Budget, and Government agencies tri-annual corporate plans and performance indicators of the heads of these agencies.

Consulting Services: Consulting services yet to be determined.

Environmental Assessment: To be determined.

Project Processing Stage: Approval was June 2006.

Recruitment of Consultants: Recruitment of consultants expected to take place in July 2006.

Project Officer : Fernando C. Garcia
Pacific Subregional Office in Suva, Fiji
Tel.: (63-2) 632-5522
Email: fgarcia@adb.org

**In-country U.S. Embassy
Commercial Officer** : U.S. Embassy Suva
Heidi L. Hanneman, Vice Consul
Tel.: (679) 3314-466
Fax: (679) 3308-685
Email: usembsuva@connect.com.fj

E. NEPAL

Project Name : **Governance Reform and Decentralization Program
(Subprogram 1)**
Project No. : NEP 36172-01
Executing Agency : Office of the Prime Minister and Council of Ministers
(OPMCM)
TA Amount : US\$ 500,000.00
Sector/Sub-sector : Finance /Finance Sector Development

Objectives and Scope:

The overall goal of the project preparatory technical assistance (PPTA) is to support inclusive poverty reduction by ensuring that the rural poor, in particular, have better access to services in the health, education, and agriculture sectors.

Consulting Services: ADB will engage one international consultant as a governance expert who will also serve as team leader (6 person-months). The team leader will be

supported by domestic consultants as follows: (i) sector administration experts (9 person-months each in the health, agriculture, and education sectors), and (ii) sub-national government administration and decentralization expert (9 person-months).

Environmental Assessment: To be determined.

Project Processing Stage: Fact-finding Mission completed: 3 March 2006.

Recruitment of Consultants: Recruitment of consultants expected to commence in September 2006.

Project Officer : Gambhir Bhatta
Governance, Finance and Trade Division
South Asia Department
Tel.: (63-2) 632-6831
Email: gbhatta@adb.org

**In-country U.S. Embassy
Commercial Officer** : U.S. Embassy Kathmandu
Grace Shelton, Political Officer
Email: SheltonGW@state.gov

F. PHILIPPINES

Project Name : **Participatory Irrigation Management Sector**
Project No. : PHI 33453-01
Executing Agency : National Irrigation Administration
Contact: Romulo Ramirez, Division Manager
Address: National Government Center
E. Delos Santos Avenue
Diliman, Quezon City
Tel. No.: (63-2) 929-6071 to 79; Fax. No.: (63-2) 926 2846
TA Amount : US\$ 700,000.00
Sector/Sub-sector : Agriculture & Natural Resources /Irrigation & Drainage

Objectives and Scope:

The Government's key development objective is the reduction of poverty in rural areas through increased farm productivity and diversification of the rural economy. The proposed project will have a positive impact on agricultural production and poverty reduction in accordance with the Government's and Bank's strategy. The Project will (i) refine and institutionalize the processes and strategies for transferring O & M and ownership of below secondary level of irrigation canals in National Irrigation Systems, (ii) transfer the O & M and ownership of several National Irrigation Systems. The Project will improve the performance of irrigation system for increasing agricultural production and farm income, generating employment.

Consulting Services: A team of international consultants in association with domestic consulting firms will be engaged using the simplified technical proposal procedures based on the quality-and cost-based selection method in accordance with ADB's Guidelines on the Use of Consultants and other arrangements satisfactory to ADB for the selection and engagement of domestic consultants. The technical assistance will require a total of 50 person-months (15 person-months of international consultants, and 35 person-months of domestic consultants). International expertise will include a team leader cum irrigation engineer and specialists in the fields of agricultural economics, sociology, environment, and institutional management, while local expertise will include irrigation engineering, hydrology, institution building, agronomy, rural sociology, resettlement, data base and geographic information system and workshop facilitation.

Environmental Assessment: Required

Project Processing Stage: Fact-finding Mission completed: 21 June 2006.

Recruitment of Consultants: Recruitment of consultants is expected to take place in October 2006.

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